

Sitwell Enterprises Product Features

SitwellCRM Overview

Sitwell Enterprises is proud to offer our flagship SitwellCRM, designed to help businesses of all sizes manage customer relationships efficiently and effectively.

Core Features

Contact Management

- Basic customer contact storage and organization
- Contact import/export (CSV format only)
- Simple contact categorization
- Basic contact history tracking
- Manual task assignments for contacts

Sales Pipeline

- Visual sales funnel with 5 customizable stages
- Basic opportunity tracking
- Manual sales forecasting
- Deal value calculation
- Basic win/loss reporting

Reporting & Analytics

- Standard report templates (5 included)
- Basic dashboard with key metrics
- Monthly summary reports
- CSV export for all reports
- Email scheduling for reports

Communication Tools

- Email integration with major providers
- Email templates (10 included)
- Manual email tracking
- Basic email scheduling
- Internal team messaging

Mobile Access

- View-only mobile web interface
- Contact information access on-the-go
- Basic task management from mobile
- Compatible with iOS and Android browsers

Integration Capabilities

- Microsoft Office 365 (basic email integration)
- Google Workspace (calendar and email)
- QuickBooks (manual data export/import)
- Zapier (limited to 5 zaps)
- API access (limited endpoints, 1000 calls/day)

Technical Specifications

- Cloud-hosted solution
- 99.7% guaranteed uptime
- Daily backups
- 10GB storage per account
- Maximum of 5,000 contacts per instance
- Support for up to 25 concurrent users

Customer Support

- Email support (response within 24 hours)
- Knowledge base access
- Monthly system maintenance updates
- Community forum access
- Onboarding assistance (2 hours included)

Coming Soon

- Calendar integration
- Document storage capabilities
- Enhanced mobile application
- Expanded reporting options
- Workflow automation

For more information about SitwellCRM or to schedule a demo, please contact sales@sitwellenterprises.com or call (555) 123-4567.